Market/Revenue Study

In addition to completing the NYS template which is found in the following pages, Traditions Resort and Casino LLC has hired The Innovation Group as a third party consultant to perform a market study for the proposed Traditions Resort & Casino project.

Exhibit VIII.A.3.A shows annual projections and gaming revenues over the first ten (10) years of operation on a high, average and low case basis. The Innovation Group has also identified all assumptions made on their analysis.

The Innovation Group utilizes a gravity model to develop their analysis. Exhibit VIII.A.3.B identifies a section from the Innovation Group's technical memo (Gaming Market Analysis) which describes the model they use.

A copy of our complete Gaming Market Analysis from the Innovation group can be found in Exhibit VIII.B.1.B.

Traditions Revenue and Visitation Summary

A Gravity model was utilized to determine revenue derived by residents from within the defined market carve, which is defined in the technical memo provided by The Innovation Group. In addition to the local market, casinos also receive patronage and revenue from out-of-market sources including traffic intercept, tourism/non-casino hotel capture, visits to friends and family, and long-distant gamers who travel to experience different casino products. Based on dozens of player databases the Innovation Group has analyzed from existing casinos, out-of-market sources can account for between 3% and 12% of a regional casino's gaming revenue, depending upon location, level of amenity development, positioning, and depth of local population. The following sections provide ten year revenue and visitation forecasts for the proposed Traditions facility under the mid, high, and low scenarios.

In developing the 10-year forecast, it was necessary to make assumptions relating to which facilities would be awarded the licenses. We assumed that 2 licenses would come from the Catskills/Hudson Valley Region as a majority of the licensing decision will come down to economics. Forecasts show this area experiencing higher revenue forecasts because the area of the state has a higher population base, more tourist travelers, and a higher capture of out-of-state funds. Additionally, much press and conversations with experts in the region believe that 2 licenses will come from the Catskills/Hudson Valley Region. With that said, this leaves only one license available for the Southern Tier. As such, we assumed that Traditions at the Glen would receive the license, leaving Tioga Downs as a VLT only facility. Additionally, we assumed that the license would be awarded in the fall of 2014, and that Traditions Casino Resort would open after a 12-14 month constructions period.

In developing the following forecasts, we took into considerations much publicly held information as well as information that we hold in our files that are in the form of database and financial data through the many years of experience that we are under obligations to not disclose. The following is a list of metrics from facilities in the region that was used in our forecasts:

Competitive Environment

		New	York			Pennsy	New York	
	Mighty M Gaming	Tioga Downs	Saratoga Gaming and Raceway	Vernon Downs Casino & Hotel	Finger Lakes Casino & Racetrack	Mohegan Sun at Poconos Downs	Mt. Airy Resort	_Traditions
Gaming Reve	nue							
2011	\$60.92	\$56.99	\$150.42	\$42.34	\$122.01	\$274.84	\$185.38	\$119.80
2012	\$63.87	\$61.70	\$159.75	\$43.68	\$129.61	\$274.92	\$189.51	\$123.70
*2013	\$31.11	\$31.04	\$80.08	\$21.96	\$66.93	\$155.92	\$107.77	\$135.00
Total Slots	1,100	800	1,782	767	1,200	2,332	1,985	1,200
Total Tables	0	0	0	0	0	84	72	50

Source: New York Lottery, Pennsylvania Gaming Control Board, Casinocity.com

The following is the gaming forecast for a 10-year period.

"Mid Scenario"

Ten Year Revenue Forecast

	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
Locals	\$109,431	\$112,491	\$117,013	\$120,287	\$123,166	\$125,875	\$128,645	\$131,475	\$134,236	\$136,920
Non-Subject Hotel	\$5,502	\$6,234	\$8,130	\$8,374	\$8,625	\$8,866	\$9,114	\$9,370	\$9,623	\$9,873
Subject-Hotel	\$3,071	\$3,133	\$7,948	\$8,345	\$8,763	\$9,183	\$9,624	\$10,086	\$10,560	\$11,046
Traffic Intercept	\$1,801	\$1,837	\$1,910	\$1,968	\$2,027	\$2,087	\$2,150	\$2,215	\$2,279	\$2,343
Total	\$119,805	\$123,695	\$135,001	\$138,974	\$142,580	\$146,012	\$149,533	\$153,145	\$156,697	\$160,182

Source: The Innovation Group

^{*}revenues through June 2013

Exhibit VIII.A.3

Ten Year Revenue and Visitation

	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
Gaming Revenue										
(MMs)	\$119.81	\$123.70	\$135.00	\$138.97	\$142.58	\$146.01	\$149.53	\$153.14	\$156.70	\$160.18
Slot Revenue	\$88.66	\$91.54	\$99.90	\$102.84	\$105.51	\$108.05	\$110.65	\$113.32	\$115.96	\$118.53
Table Revenue	\$31.15	\$32.16	\$35.10	\$36.13	\$37.07	\$37.96	\$38.88	\$39.82	\$40.74	\$41.65
Visitation (MMs)	1.4	1.4	1.5	1.5	1.6	1.6	1.6	1.6	1.6	1.6
Win per Visit	\$85	\$85	\$90	\$91	\$91	\$93	\$96	\$98	\$100	\$102
Number of Units	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500
Win/Slot/Day	\$202	\$209	\$228	\$235	\$241	\$247	\$253	\$259	\$265	\$271
Win/Table/Day	\$1,707	\$1,762	\$1,923	\$1,980	\$2,031	\$2,080	\$2,130	\$2,182	\$2,232	\$2,282
Win/Unit/Day	\$219	\$226	\$247	\$254	\$260	\$267	\$273	\$280	\$286	\$293

Source: The Innovation Group

"High Scenario"

Ten Year Revenue Forecast

	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
Locals	\$117,968	\$117,454	\$111,943	\$111,786	\$111,566	\$111,340	\$111,110	\$110,877	\$110,639	\$110,397
Non-Subject Hotel	\$5,931	\$6,509	\$7,777	\$7,782	\$7,812	\$7,842	\$7,872	\$7,902	\$7,931	\$7,960
Subject-Hotel	\$3,311	\$3,271	\$7,604	\$7,756	\$7,937	\$8,123	\$8,312	\$8,506	\$8,704	\$8,906
Traffic Intercept	\$1,941	\$1,918	\$1,827	\$1,829	\$1,836	\$1,846	\$1,857	\$1,868	\$1,878	\$1,889
Total	\$129,152	\$129,152	\$129,152	\$129,152	\$129,152	\$129,152	\$129,152	\$129,152	\$129,152	\$129,152

Source: The Innovation Group

Ten Year Revenue and Visitation

	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
Gaming Revenue (MMs)	\$129.15	\$133.50	\$145.74	\$150.02	\$153.91	\$157.58	\$161.36	\$165.24	\$169.13	\$172.89
Slot Revenue	\$95.57	\$98.79	\$107.85	\$111.02	\$113.89	\$116.61	\$119.40	\$122.28	\$125.15	\$127.94
Table Revenue	\$33.58	\$34.71	\$37.89	\$39.01	\$40.02	\$40.97	\$41.95	\$42.96	\$43.97	\$44.95
Visitation (MMs)	1.5	1.5	1.6	1.6	1.6	1.7	1.7	1.7	1.8	1.8
Win per Visit	\$87	\$88	\$92	\$93	\$94	\$94	\$95	\$95	\$95	\$95
Number of Units	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500
Win/Slot/Day	\$218	\$226	\$246	\$253	\$260	\$266	\$273	\$279	\$286	\$292
Win/Table/Day	\$1,840	\$1,902	\$2,076	\$2,137	\$2,193	\$2,245	\$2,299	\$2,354	\$2,409	\$2,463
Win/Unit/Day	\$236	\$236	\$236	\$236	\$236	\$236	\$236	\$236	\$236	\$236

Source: The Innovation Group

"Low Scenario"

Ten Y	ear I	Revenu	ue For	ecast
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	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
Locals	\$103,336	\$106,428	\$111,478	\$114,610	\$117,378	\$119,933	\$122,555	\$125,242	\$127,912	\$130,483
Non-Subject Hotel	\$5,196	\$5,898	\$7,745	\$7,978	\$8,219	\$8,448	\$8,683	\$8,926	\$9,169	\$9,409
Subject-Hotel	\$2,900	\$2,964	\$7,572	\$7,951	\$8,351	\$8,750	\$9,168	\$9,608	\$10,063	\$10,526
Traffic Intercept	\$1,700	\$1,738	\$1,820	\$1,875	\$1,931	\$1,989	\$2,048	\$2,110	\$2,171	\$2,232
Total	\$113,133	\$117,028	\$128,615	\$132,414	\$135,880	\$139,120	\$142,455	\$145,885	\$149,315	\$152,650

Source: The Innovation Group

Exhibit VIII.A.3

Ten Year Revenue and Visitation

	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
Gaming Revenue										
(MMs)	\$113.13	\$117.03	\$128.61	\$132.41	\$135.88	\$139.12	\$142.45	\$145.89	\$149.32	\$152.65
Slot Revenue	\$83.72	\$86.60	\$95.17	\$97.98	\$100.55	\$102.95	\$105.41	\$107.96	\$110.50	\$112.96
Table Revenue	\$29.41	\$30.43	\$33.44	\$34.43	\$35.33	\$36.17	\$37.04	\$37.93	\$38.82	\$39.69
Visitation (MMs)	1.4	1.4	1.5	1.5	1.5	1.6	1.6	1.6	1.7	1.7
Win per Visit	\$83	\$83	\$87	\$88	\$89	\$89	\$90	\$90	\$90	\$90
Number of Units	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500
Win/Slot/Day	\$191	\$198	\$217	\$224	\$230	\$235	\$241	\$246	\$252	\$258
Win/Table/Day	\$1,612	\$1,667	\$1,832	\$1,886	\$1,936	\$1,982	\$2,029	\$2,078	\$2,127	\$2,175
Win/Unit/Day	\$207	\$214	\$235	\$242	\$248	\$254	\$260	\$266	\$273	\$279

Source: The Innovation Group

Exhibit VIII.A.3

HIGH-CASE

NAME OF APPLICANT: Traditions @ The Glen Resort and Casino (Johnson City, NY)

Instructions

Submit 10-year projections, starting from date of opening: Projected Opening Date (mm/dd/yyyy):

1/1/2016

POPULATE EMPTY CELLS, BLANKS AND BRACKETED INFORMATION AS NECESSARY.

POPULATE CHAIN TO COMPLETING THIS WORKSHEEP, THE APPLICANT PALL PROVIDE (IN THE ASSUMPTIONS SECTION) A DETAILED DESCRIPTION OF ALL ASSUMPTIONS RELEVANT TO THE PROJECTIONS INCLUDED HEREIN.
PROVIDE ALL DOLLAR AMOUNTS IN CURRENT-YEAR (UNINFLATE) DOLLARS
A DO ROWS AS NEESSARY. PLEASE DO NOT DELETE COLUMNS.

GROSS GAMING REVENUES

SMITT MAN 1999 (1999 1999 1999 1999 1999 1999 19														
Mary			Adult Donulation of											
Column C		Unit of Measure		Year 1 (2016)	Year 2 (2017)	Year 3 (2018)	Year 4 (2019)	Year 5 (2020)	Year 6 (2021)	Year 7 (2022)	Year 8 (2023)	Year 9 (2024)	Year 10 (2025
Fire With Man And Different Finally (and Miller With Man Different Finally (and Miller With Man Different Finally (and Miller With Miller With Man Different Finally (and Miller With Mill	LOCAL MARKET PARTICIPANTS (Total local market patrons within 120 minutes of gaming					, ,	, , ,	, , , ,		,	, , ,			
Secondary Market Anne (Members And Commergracially) et al Market (Me	facility) Primary Market Area (20 Minutes from Coming Equiliby)			***	_	****		400.0						400.0
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Turning District Motion														
Part														
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17.0 17.0			1,092,334		1 427 176	1 442 052	1 450 600	1 457 569	1 464 973	1 472 107	1 470 550	1 496 05	1 404 300	1 501 96
Visitation				611										
Maching arming relation Section	Total allitual estimated gross gaining revenues from local market participants	\$ WIIIIUIS		311.		\$121.0	\$125.5	\$125.0	\$132.5	\$150.5	\$141.0	3143.2	\$149.0	\$154.1
	Visitation													
		#	N/A											
Tract locating may set provided 1		#												
Section Sect		#												
Total garring visites per year	Average spend per visit	\$												
Total garring visites per year	TOURISTS (Patrons from more than 120 [miles/minutes] of gaming facility													
Slate of origin	Tourist gaming visits per year	#	N/A											
State of origin # N/A		#												
Size of origin	(State of origin)	#												
Silate of drigin		#	N/A											
Silate of origin Silate origin	(State of origin)	#												
Total Quarter Visitors # NA 104,848 105,896 105,426 106,958 107,493 108,030 108,570 109,131 109,659 110,207 1091 1101 1101 1101 1101 1101 1101 11	(State of origin)	#												
Annual estimated gross gaming revenue from bourist gaming visitors - sloss/electronic games \$ N/A	Total Out of Market Visitors	#		104.8	348	105.896	106.426	106.958	107.493	108.030	108.570	109.113	109.659	110.207
Annual estimated gross garning revenue from tourist garning visitors - Note banked table games \$ NA Annual estimated gross garning revenue from tourist garning visitors - Oter \$ NA \$ 11.2 \$ 11.6 \$ 11.9 \$ 12.3 \$ 12.6 \$ 13.0 \$ 13.4 \$ 13.8 \$ 14.2 \$ 14.6 \$ 10.0 \$ 1.0	Total gaming visits per year	#												1,612,06
Annual estimated gross gaming revenue from tourist gaming visitors \$ NA \$11.2 \$11.6 \$11.9 \$12.3 \$12.6 \$13.0 \$13.4 \$13.8 \$14.2 \$14.6 \$10.1	Annual estimated gross gaming revenue from tourist gaming visitors - slots/electronic games	\$	N/A											
Total annual estimated gross gaming revenues from tourist gaming visitors \$ \$11.2 \$11.6 \$11.9 \$12.3 \$12.6 \$13.0 \$13.4 \$13.8 \$14.2 \$14.6 \$10.5 \$10.5 \$13.4 \$13.8 \$14.2 \$14.6 \$10.5 \$1	Annual estimated gross gaming revenue from tourist gaming visitors - house banked table games	\$	N/A											
State Stat	Annual estimated gross gaming revenue from tourist gaming visitors - Other	\$	N/A											
TOTAL ANNUAL GROSS GAMING REVENUES - SLOTSÆLECTRONIC GAMES \$ NA \$95.6 \$98.8 \$107.9 \$111.0 \$113.9 \$116.6 \$119.4 \$122.3 \$127.9 \$177.0 \$170.1 ANNUAL GROSS GAMING REVENUES - TABLE GAMES \$ NA \$33.6 \$34.7 \$37.9 \$39.0 \$40.0 \$41.0 \$42.0 \$43.0 \$44.0 \$45.0 \$170.1	Total annual estimated gross gaming revenues from tourist gaming visitors	\$		\$11	.2	\$11.6	\$11.9	\$12.3	\$12.6	\$13.0	\$13.4	\$13.8	\$14.2	\$14.6
TOTAL ANNUAL GROSS GAMING REVENUES - TABLE GAMES \$ NA \$33.6 \$34.7 \$37.9 \$39.0 \$40.0 \$41.0 \$42.0 \$43.0 \$44.0 \$45.0 \$50.0 \$50.0 \$40.0	TOTALS													
TOTAL ANNUAL GROSS GAMING REVENUES - OTHER \$ N/A \$129.2 \$133.5 \$145.7 \$150.0 \$153.9 \$157.6 \$161.4 \$165.2 \$169.1 \$172 \$172 \$173.4 \$175.0	TOTAL ANNUAL GROSS GAMING REVENUES - SLOTS/ELECTRONIC GAMES	\$	N/A	\$95	.6	\$98.8	\$107.9	\$111.0	\$113.9	\$116.6	\$119.4	\$122.3	\$125.2	\$127.9
TOTAL ANNUAL GROSS GAMING REVENUE \$ \$133.5 \$145.7 \$150.0 \$153.9 \$157.6 \$161.4 \$165.2 \$169.1 \$177.8 \$150.0 \$153.9 \$157.6 \$161.4 \$165.2 \$169.1 \$177.8 \$150.0 \$153.9 \$157.6 \$161.4 \$165.2 \$169.1 \$177.8 \$150.0 \$153.9 \$157.6 \$161.4 \$165.2 \$169.1 \$177.8 \$150.0 \$153.9 \$157.6 \$161.4 \$165.2 \$169.1 \$177.8 \$160.0 \$153.9 \$157.6 \$161.4 \$165.2 \$169.1 \$177.8 \$160.0 \$153.9 \$157.6 \$161.4 \$165.2 \$169.1 \$177.8 \$160.0 \$153.9 \$157.6 \$161.4 \$165.2 \$169.1 \$177.8 \$160.0 \$153.9 \$157.6 \$161.4 \$165.2 \$169.1 \$177.8 \$160.0 \$153.9 \$177.6 \$160.0 \$153.9 \$177.6 \$160.0 \$153.9 \$177.6 \$160.0 \$153.9 \$177.6 \$160.0 \$153.9 \$177.8 \$160.0 \$153.9 \$177.8 \$160.0 \$153.9 \$177.8 \$160.0 \$153.9 \$177.8 \$160.0 \$153.9 \$177.8 \$160.0 \$153.9 \$177.8 \$160.0 \$153.9 \$177.8 \$160.0 \$153.9 \$177.8 \$160.0 \$153.9 \$177.8 \$160.0 \$153.9 \$177.8 \$160.0 \$153.9 \$177.8 \$160.0 \$153.9 \$177.8 \$160.0 \$153.9 \$177.8 \$160.0 \$153.9 \$177.8 \$	TOTAL ANNUAL GROSS GAMING REVENUES - TABLE GAMES	\$	N/A	\$33	.6	\$34.7	\$37.9	\$39.0	\$40.0	\$41.0	\$42.0	\$43.0	\$44.0	\$45.0
Recaptured Revenue from Out of State venues \$ N/A \$35.7 \$36.8 \$37.9 \$39.1 \$40.2 \$41.4 \$42.7 \$44.0 \$45.3 \$46.6 \$45.0 \$45.3 \$46.6 \$45.0 \$45.3 \$46.6 \$45.0 \$45.	TOTAL ANNUAL GROSS GAMING REVENUES - OTHER	\$	N/A											
Cannibalized gross gaming revenue from existing NY tribal casinos and racetrack Video Lotteries (I.e., cannibalization of existing NY tribal casino and racetrack VII gross gaming revenues) \$ NA \$24.8 \$24	TOTAL ANNUAL GROSS GAMING REVENUE	\$			\$129.2	\$133.5	\$145.7	\$150.0	\$153.9	\$157.6	\$161.4	\$165.	2 \$169.1	\$172.9
[i.e., camipalization of existing NY tribal casino and racetrack VLT gross gaming revenues) \$ NA 524.8	Recaptured Revenue from Out of State venues	\$	N/A	\$35	.7	\$36.8	\$37.9	\$39.1	\$40.2	\$41.4	\$42.7	\$44.0	\$45.3	\$46.6
Net New Gaming Revenue (sourced in-State) \$ N/A \$54.8 \$57.7 \$68.4 \$71.1 \$73.3 \$75.3 \$77.4 \$79.5 \$81.6 \$83.4 Net New Gaming Revenue (sourced out-of-State) \$ N/A \$13.8 \$14.2 \$14.7 \$15.1 \$15.5 \$16.0 \$16.5 \$17.0 \$17.5 \$18.0	Cannibalized gross gaming revenue from existing NY tribal casinos and racetrack Video Lotterie:	s												
Net New Gaming Revenue (sourced in-State) N/A \$54.8 \$57.7 \$68.4 \$71.1 \$73.3 \$75.3 \$77.4 \$79.5 \$81.6 \$83.4 Net New Gaming Revenue (sourced out-of-State) \$ N/A \$13.8 \$14.2 \$14.7 \$15.1 \$15.5 \$16.0 \$16.5 \$17.0 \$17.5 \$18.0	(i.e., cannibalization of existing NY tribal casino and racetrack VLT gross gaming revenues)		N/A	\$24	.8	\$24.8	\$24.8	\$24.8	\$24.8	\$24.8	\$24.8	\$24.8	\$24.8	\$24.8
Net New Garning Revenue (sourced out-of-State) \$ N/A \$13.8 \$14.2 \$14.7 \$15.1 \$15.5 \$16.0 \$16.5 \$17.0 \$17.5 \$18.0	Net New Gaming Revenue (sourced in-State)	\$	N/A	\$54	.8	\$57.7	\$68.4	\$71.1	\$73.3	\$75.3	\$77.4	\$79.5	\$81.6	\$83.4
	Net New Gaming Revenue (sourced out-of-State)	\$									\$16.5			
	TOTAL ANNUAL GROSS GAMING REVENUE	\$			\$129.2	\$133.5	\$145.7	\$150.0	\$153.9	\$157.6	\$161.4	\$165.	2 \$169.1	\$172.9

[†] Include detailed description of the geographic borders and municipalities and/or Zip Codes included in each Geographic Area

Assumptions											
All revenue numbers are in millions Cannibilization effect was only calculated in year one, and it was assumed that revenue incre	ases in the out years	were from new sources.									
The following provides zip codes included in each geographic area of the local market:	Primary	Secondary North	Secondary South	Secondary East	Tioga Downs	Tertiary North	Tertiary Northeast	Poconos*	Catskills	Tertiary West	Turning Stone
	13732	13040	18407	13730	13068	13021	12035	17758	12406	13148	13027
	13744	13045	18411	13733	13734	13026	12036	17774	12421	13165	13028
	13746	13053	18414	13754	13743	13034	12043	17814	12430	14415	13029
	13748	13077	18419	13756	13812	13052	12064	17878	12455	14418	13030

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1,000 1,00	13862	13863	18623		14867	13110	12187	18334	12742	14815	13061	
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13322 1776						13224	13753	18507	12787	14886	13308	
13322 1776						13244	13757	18508	12791	14891	13310	
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Template for Item VIII.A.3. - Gaming revenues and visitation for first 10 years

AVERAGE CASE

NAME OF APPLICANT:	Traditions @ The Glen Resort and Casino (Johnson City, NY)

Instructions

Submit 10-year projections, starting from date of opening: Projected Opening Date (mm/dd/yyyy):

1/1/2016

POPULATE EMPTY CELLS, BLANKS AND BRACKETED INFORMATION AS NECESSARY.

· IN ADDITION TO COMPLETING THIS WORKSHEET, THE APPLICANT SHALL PROVIDE (IN THE ASSUMPTIONS SECTION) A DETAILED DESCRIPTION OF ALL ASSUMPTIONS RELEVANT TO THE PROJECTIONS INCLUDED HEREIN.

PROVIDE ALL DOLLAR AMOUNTS IN CURRENT-YEAR (UNINFLATED) DOLLARS
ADD ROWS AS NECESSARY. PLEASE DO NOT DELETE COLUMNS.

						GROSS GA	MING REV	ENUES				
LOCAL MARKET PARTICIPANTS (Total local market patrons within 120 minutes of gaming	Unit of Measure	Adult Population of Geographic Area	Year 1 (2016)	Year 2 (2017)	Year 3 (2018)	Year 4 (2019)	Year 5 (2020)	Year 6 (2021)	Year 7 (2022)	Year 8 (2023)	Year 9 (2024)	fear 10 (2025)
facility)												
Primary Market Area (30 Minutes from Gaming Facility)	#/\$ Millions	173,595	\$58.2	\$59.9	\$61.7	\$63.6	\$65.5	\$67.5	\$69.5	\$71.6	\$73.7	\$75.9
Secondary North Market Area (40 Minutes North of Gaming Facility)	#/\$ Millions	52,652	\$3.9	\$4.0	\$4.1	\$4.3	\$4.4	\$4.5	\$4.7	\$4.8	\$4.9	\$5.1
Secondary South Market Area (40 Minutes South of Gaming Facility)	#/\$ Millions	93,520	\$4.0	\$4.1	\$4.2	\$4.4	\$4.5	\$4.6	\$4.8	\$4.9	\$5.1	\$5.2
Secondary East Market Area (40 Minutes East of Gaming Facility)	#/\$ Millions	25,819	\$1.5	\$1.5	\$1.6	\$1.6	\$1.7	\$1.7	\$1.8	\$1.8	\$1.9	\$2.0
Tioga Downs Market Area (40 Minutes West of Gaming Facility)	#/\$ Millions	168,307	\$14.8	\$15.2	\$15.7	\$16.2	\$16.7	\$17.2	\$17.7	\$18.2	\$18.7	\$19.3
Tertiary North Market Area (70 Minutes North of Gaming Facility)	#/\$ Millions	229,813	\$5.1	\$5.3	\$5.4	\$5.6	\$5.7	\$5.9	\$6.1	\$6.3	\$6.5	\$6.7
Tertiary Northeast Market Area (70 Minutes Northeast of Gaming Facility	#/\$ Millions	72,236	\$1.7	\$1.8	\$1.8	\$1.9	\$1.9	\$2.0	\$2.0	\$2.1	\$2.2	\$2.2
Poconos Market Area (115 Minutes South of Gaming Facility)	#/\$ Millions	453,763	\$5.7	\$5.9	\$6.0	\$6.2	\$6.4	\$6.6	\$6.8	\$7.0	\$7.2	\$7.4
Catskills Market Area (115 Minutes Southeast of Gaming Facility)	#/\$ Millions	110,542	\$1.8	\$1.9	\$1.9	\$2.0	\$2.0	\$2.1	\$2.1	\$2.2	\$2.3	\$2.3
Tertiary West Market Area (115 Minutes West of Gaming Facility)	#/\$ Millions	144,563	\$4.4	\$4.5	\$4.7	\$4.8	\$5.0	\$5.1	\$5.3	\$5.4	\$5.6	\$5.7
Turning Stone Market Area (115 Minutes North of Gaming Facility	#/\$ Millions	367,524	\$8.3	\$8.5	\$8.8	\$9.1	\$9.3	\$9.6	\$9.9	\$10.2	\$10.5	\$10.8
Total Adult Population	#	1,892,334	***	,					,			
Total local market participants	#/\$ Millions	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	1,323,837	1,337,075	1,343,761	1,350,480	1,357,232	1,364,018	1,370,838	1,377,692	1,384,581	1,391,504
Total annual estimated gross gaming revenues from local market participants	\$ Millions		\$109.4	\$112.7	\$116.1	\$119.5	\$123.1	\$126.8	\$130.6	\$134.5	\$138.6	\$142.7
Visitation			82.63857257	84.27497995	86.37137249	88.51991409	90.721902	92.9786657	95.29156787	97.66200488	100.091408	102.581244
Local market gaming visitors	#	N/A										
Average Visits per year	#	1,360,102										
Total local market gaming visitation	#	N/A										
Average spend per visit	\$	\$92.21										
TOURISTS (Patrons from more than 120 [miles/minutes] of gaming facility												
Tourist gaming visits per year	#	N/A			q							
(State of origin)	#	N/A										
(State of origin)	#	N/A										
(State of origin)	#	N/A										
(State of origin)	#	N/A										
(State of origin)	#	N/A										
Total Out of Market Visitors	#	N/A	102,792	103,820	104,339	104,861	105,385	105,912	106,442	106,974	107,509	108,046
Total gaming visits per year	#		1,426,629	1,440,895	1,448,100	1,455,340	1,462,617	1,469,930	1,477,280	1,484,666	1,492,089	1,499,550
Annual relievated consequences from the other transfers of the other states of the oth												
Annual estimated gross gaming revenue from tourist gaming visitors - slots/electronic games	\$	N/A										
Annual estimated gross gaming revenue from tourist gaming visitors - house banked table games	\$	N/A										
Annual estimated gross gaming revenue from tourist gaming visitors - Other	\$	N/A										
Total annual estimated gross gaming revenues from tourist gaming visitors	\$		\$10.4	\$10.7	\$11.0	\$11.4	\$11.7	\$12.1	\$12.4	\$12.8	\$13.2	\$13.6
TOTALS												
TOTAL ANNUAL GROSS GAMING REVENUES - SLOTS/ELECTRONIC GAMES	s	N/A	\$88.7	\$91.5	\$99.9	\$102.9	\$105.5	\$108.0	\$110.6	\$113.3	\$116.0	¢110 E
TOTAL ANNUAL GROSS GAMING REVENUES - SLOTS/ELECTRONIC GAMES TOTAL ANNUAL GROSS GAMING REVENUES - TABLE GAMES	\$ \$											\$118.5
TOTAL ANNUAL GROSS GAMING REVENUES - TABLE GAMES TOTAL ANNUAL GROSS GAMING REVENUES - OTHER	\$	N/A	\$31.1	\$32.2	\$35.1	\$36.1	\$37.1	\$38.0	\$38.9	\$39.8	\$40.7	\$41.7
TOTAL ANNUAL GROSS GAMING REVENUES - OTHER TOTAL ANNUAL GROSS GAMING REVENUE	\$ \$	N/A	\$119.8	\$123.7	\$135.0	\$139.0	\$142.6	\$146.0	\$149.5	\$153.1	\$156.7	\$160.2
TOTAL ANNUAL GROSS GAMING REVENUE	\$		\$119.8	\$123.7	\$135.0	\$139.0	\$142.6	\$146.0	\$149.5	\$153.1	\$156.7	\$160.2
Recaptured Revenue from Out of State venues	\$	N/A	\$35.0	\$36.1	\$37.2	\$38.3	\$39.4	\$40.6	\$41.8	\$43.1	\$44.4	\$45.7
Cannibalized gross gaming revenue from existing NY tribal casinos and racetrack Video Lotterio	es											
(i.e., cannibalization of existing NY tribal casino and racetrack VLT gross gaming revenues)	\$	N/A	\$24.3	\$24.3	\$24.3	\$24.3	\$24.3	\$24.3	\$24.3	\$24.3	\$24.3	\$24.3
Net New Gaming Revenue (sourced in-State)	s	N/A	\$46.9	\$49.3	\$59.1	\$61.6	\$63.6	\$65.4	\$67.2	\$69.0	\$70.8	\$72.5
Net New Gaming Revenue (sourced out-of-State)	Š	N/A	\$13.5	\$14.0	\$14.4	\$14.8	\$15.2	\$15.7	\$16.2	\$16.7	\$17.2	\$17.7
TOTAL ANNUAL GROSS GAMING REVENUE	\$	*	\$119.8	\$123.7	\$135.0	\$139.0		\$146.0	\$149.5	\$153.1		\$160.2

[†] Include detailed description of the geographic borders and municipalities and/or Zip Codes included in each Geographic Area

Assumptions											
All revenue numbers are in millions Cannibilization effect was only calculated in year one, and it was assumed that revenue increas	es in the out years w	vere from new sources									
The following provides zip codes included in each geographic area of the local market:	Primary	Secondary North	Secondary South	Secondary East	Tioga Downs	Tertiary North	Tertiary Northeast	Poconos*	Catskills	Tertiary West	Turning Stone
	13732	13040	18407	13730	13068	13021	12035	17758	12406	13148	13027

	13746	13053	18414	13754	13743	13034	12043	17814	12430	14415	13029	
	13748	13077	18419	13756	13812	13052	12064	17878	12455	14418	13030	
	13760	13101	18421	13775	13864	13060	12071	18210	12474	14441	13031	
	13777	13736	18430	13783	14816	13063	12076	18222	12701	14478	13032	
	13787	13778	18433	13804	14817	13071	12092	18224	12719	14521	13035	
	13790	13780	18441	13813	14824	13072	12093	18301	12720	14527	13036	
	13795	13797	18446	13838	14825	13073	12116	18302	12723	14541	13037	
	13802	13801	18447	13839	14838	13078	12131	18321	12726	14801	13039	
	13811	13803	18462	13849	14845	13081	12149	18325	12732	14805	13041	
	13826	13809	18465	13856	14850	13084	12155	18326	12734	14809	13042	
	13827	13830	18470	13859	14853	13092	12157	18328	12736	14810	13044	
	13833	13835	18471	18461	14859	13104	12167	18330	12737	14812	13054	
	13850	13841	18615		14861	13108	12175	18332	12741	14814	13057	
	13862	13863	18623		14867	13110	12187	18334	12742	14815	13061	
	13865		18630		14871	13118	12194	18344	12743	14818	13066	
	13901		18657		14881	13120	12197	18346	12745	14819	13076	
	13903		18801		14883	13122	13315	18347	12747	14820	13080	
	13904		18823		14889	13124	13320	18350	12748	14821	13082	
	13905		18824		14892	13136	13326	18352	12750	14830	13088	
	18812		18825		14894	13141	13333	18355	12751	14837	13090	
	18818		18826		14901	13147	13337	18360	12752	14840	13103	
	18821		18828		14903	13152	13342	18370	12754	14841	13112	
	18822		18829		14904	13155	13348	18372	12758	14842	13116	
	18830 18847		18834 18842		14905 16914	13158	13361 13407	18403	12759	14847 14858	13131	
	18847 18851		18842 18844		16914 16925	13159 13160	13407 13415	18424 18434	12760 12762	14858 14860	13132 13135	
	18851											
			18845 18853		16947 18810	13202 13203	13439 13450	18444 18445	12764 12765	14864 14865	13140 13164	
			10033		18817	13203	13459	18452	12766	14869	13164	
					18817	13204	13468	18452 18460	12768	14869	13166	
					18837	13207	13482	18463	12770	14872	13206	
					18840	13207	13488	18466	12776	14873	13209	
					18848	13210	13739	18503	12777	14874	13211	
					18850	13214	13750	18504	12783	14878	13212	
					18854	13215	13751	18505	12786	14879	13219	
					-3034	13224	13753	18507	12787	14886	13308	
						13244	13757	18508	12791	14891	13310	
						13332	13786	18509	12792	14898	13318	
						13411	13788	18510	13731	16901	13319	
						13460	13796	18512	13740	16912	13322	
						13464	13806	18517	13752	16917	13323	
						13776	13807	18518	13755	16920	13328	
						13815	13808	18519	13782	16926	13334	
						13832	13810	18610	18337	16928	13335	
						13843	13820	18612	18405	16929	13346	
						13844	13825	18614	18415	16930	13355	
						14882	13842	18616	18417	16932	13357	
							13846	18617	18425	16933	13402	
							13861	18618	18426	16935	13408	
								18619	18427	16936	13409	
								18621	18428	16939	13413	
								18622	18431	16940	13417	
								18624	18435	16942	13418	
								18628	18436	16946	13421	
								18629	18437	17724	13425	
								18634	18438	17763	13456	
								18636	18439	17765	13461	
								18640	18443	17768	13476	
								18641	18451		13477	
								18642	18453		13478	
								18643	18455		13480	
								18644	18456		13485	
								18651	18458		13490	
								18655	18464		13491	
								18656	18469		13492	
								18660	18472		13495	
								18661			13501	
								18701				
								18702				
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								18708				
								18709				
								18832 18833				
İ								18833 18846				

LOW CASE

AME OF APPLICANT:	Traditions @ The Glen Resort and Casino (Johnson City, NY)

Instructions

Submit 10-year projections, starting from date of opening: Projected Opening Date (mm/dd/yyyy):

1/1/2016

POPULATE EMPTY CELLS, BLANKS AND BRACKETED INFORMATION AS NECESSARY.

· IN ADDITION TO COMPLETING THIS WORKSHEET, THE APPLICANT SHALL PROVIDE (IN THE ASSUMPTIONS SECTION) A DETAILED DESCRIPTION OF ALL ASSUMPTIONS RELEVANT TO THE PROJECTIONS INCLUDED HEREIN.

PROVIDE ALL DOLLAR AMOUNTS IN CURRENT-YEAR (UNINFLATED) DOLLARS
ADD ROWS AS NECESSARY. PLEASE DO NOT DELETE COLUMNS.

						GROSS GA	AMING REVE	NUES				
	Unit of Measure	Adult Population of Geographic Area	Year 1 (2016)	Year 2 (2017)	Year 3 (2018)	Year 4 (2019)	Year 5 (2020)	Year 6 (2021)	Year 7 (2022)	Year 8 (2023)	Year 9 (2024) Y	ear 10 (202
LOCAL MARKET PARTICIPANTS (Total local market patrons within 120 minutes of gaming (acility)												
Primary Market Area (30 Minutes from Gaming Facility)	#/\$ Millions	173,595	\$55.0	\$56.7	\$58.8	\$60.6	\$62.4	\$64.3	\$66.2	\$68.2	\$70.3	\$72.4
Secondary North Market Area (40 Minutes North of Gaming Facility)	#/\$ Millions	52,652	\$3.7	\$3.8	\$3.9	\$4.1	\$4.2	\$4.3	\$4.4	\$4.6	\$4.7	\$4.8
Secondary South Market Area (40 Minutes South of Gaming Facility)	#/\$ Millions	93,520	\$3.8	\$3.9	\$4.0	\$4.2	\$4.3	\$4.4	\$4.6	\$4.7	\$4.8	\$5.0
Secondary East Market Area (40 Minutes East of Gaming Facility)	#/\$ Millions	25,819	\$1.4	\$1.5	\$1.5	\$1.6	\$1.6	\$1.7	\$1.7	\$1.8	\$1.8	\$1.9
Fioga Downs Market Area (40 Minutes West of Gaming Facility)	#/\$ Millions	168,307	\$14.0	\$14.4	\$15.0	\$15.4	\$15.9	\$16.3	\$16.8	\$17.3	\$17.9	\$18.4
Fertiary North Market Area (70 Minutes North of Gaming Facility)	#/\$ Millions	229,813	\$4.8	\$5.0	\$5.2	\$5.3	\$5.5	\$5.6	\$5.8	\$6.0	\$6.2	\$6.3
Fertiary Northeast Market Area (70 Minutes Northeast of Gaming Facility	#/\$ Millions	72,236	\$1.6	\$1.7	\$1.7	\$1.8	\$1.8	\$1.9	\$1.9	\$2.0	\$2.1	\$2.1
Poconos Market Area (115 Minutes South of Gaming Facility)	#/\$ Millions	453,763	\$5.4	\$5.6	\$5.8	\$5.9	\$6.1	\$6.3	\$6.5	\$6.7	\$6.9	\$7.1
Catskills Market Area (115 Minutes Southeast of Gaming Facility)	#/\$ Millions	110,542	\$1.7	\$1.8	\$1.8	\$1.9	\$1.9	\$2.0	\$2.0	\$2.1	\$2.2	\$2.2
Tertiary West Market Area (115 Minutes West of Gaming Facility)	#/\$ Millions	144,563	\$4.2	\$4.3	\$4.4	\$4.6	\$4.7	\$4.9	\$5.0	\$5.2	\$5.3	\$5.5
Turning Stone Market Area (115 Minutes North of Gaming Facility	#/\$ Millions	367,524	\$7.8	\$8.1	\$8.4	\$8.6	\$8.9	\$9.2	\$9.4	\$9.7	\$10.0	\$10.3
Total Adult Population	#	1,892,334	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Total local market participants	#/\$ Millions	1,222,227	1,250,160	1,264,961	1,280,201	1,286,492	1,293,271	1,299,738	1,306,236	1,312,767	1,319,331	1,325,92
Total annual estimated gross gaming revenues from local market participants	\$ Millions		\$103.3	\$106.6	\$110.6	\$113.9	\$117.3	\$120.8	\$124.5	\$128.2	\$132.1	\$136.0
/isitation												
Local market gaming visitors	#	N/A										
Average Visits per year	#	1,293,909										
Total local market gaming visitation	#	N/A										
Average spend per visit	* \$	\$92.21										
Average speniu per visit	\$	\$92.21										
TOURISTS (Patrons from more than 120 [miles/minutes] of gaming facility												
Tourist gaming visits per year	#	N/A N/A										
(State of origin)	#											
(State of origin)	#	N/A										
(State of origin)	#	N/A										
(State of origin)	#	N/A										
(State of origin)	#	N/A										
Total Out of Market Visitors Total gaming visits per year	#	N/A	100,736	101,744	102,252	102,764	103,277	1.403.531	104,313	104,834	105,358	105,885
Total gailing violes per year	#		1,330,670	1,366,703	1,362,434	1,367,230	1,370,347	1,403,331	1,410,349	1,417,602	1,424,070	1,431,01
Annual estimated gross gaming revenue from tourist gaming visitors - slots/electronic games	\$	N/A										
Annual estimated gross gaming revenue from tourist gaming visitors - house banked table games	\$	N/A										
Annual estimated gross gaming revenue from tourist gaming visitors - Other	\$	N/A										
Total annual estimated gross gaming revenues from tourist gaming visitors	\$		\$9.8	\$10.1	\$10.5	\$10.8	\$11.2	\$11.5	\$11.8	\$12.2	\$12.6	\$12.9
TOTALS												
			\$83.7	\$86.6	\$95.2	\$98.0	\$100.6	\$102.9	\$105.4	\$108.0	\$110.5	\$113.0
TOTAL ANNUAL GROSS GAMING REVENUES - SLOTS/ELECTRONIC GAMES	\$	N/A	203./					\$36.2	\$37.0	\$37.9	\$38.8	\$39.7
TOTAL ANNUAL GROSS GAMING REVENUES - SLOTS/ELECTRONIC GAMES TOTAL ANNUAL GROSS GAMING REVENUES - TABLE GAMES	\$ \$	N/A N/A	\$29.4	\$30.4	\$33.4	\$34.4	\$35.3	530.2				
TOTAL ANNUAL GROSS GAMING REVENUES - TABLE GAMES	\$	N/A			\$33.4	\$34.4	\$35.3	\$30.2	337.0	*****	,30.0	
TOTAL ANNUAL GROSS GAMING REVENUES - TABLE GAMES TOTAL ANNUAL GROSS GAMING REVENUES - OTHER					\$33.4 \$128.6	\$34.4 \$132.4	\$35.3 \$135.9	\$139.1	\$142.5	\$145.9	\$149.3	\$152.
TOTAL ANNUAL GROSS GAMING REVENUES - TABLE GAMES TOTAL ANNUAL GROSS GAMING REVENUES - OTHER TOTAL ANNUAL GROSS GAMING REVENUE	\$ \$	N/A	\$29.4	\$30.4		•						\$152. \$44.8
TOTAL ANNUAL GROSS GAMING REVENUES - TABLE GAMES TOTAL ANNUAL GROSS GAMING REVENUES - OTHER TOTAL ANNUAL GROSS GAMING REVENUE Recaptured Revenue from Out of State venues	\$ \$ \$	N/A N/A	\$29.4	\$30.4 \$117.0	\$128.6	\$132.4	\$135.9	\$139.1	\$142.5	\$145.9	\$149.3	
TOTAL ANNUAL GROSS GAMING REVENUES - TABLE GAMES TOTAL ANNUAL GROSS GAMING REVENUES - OTHER TOTAL ANNUAL GROSS GAMING REVENUE Recaptured Revenue from Out of State venues Cannibalized gross gaming revenue from existing NY tribal casinos and racetrack Video Lotter	\$ \$ \$	N/A N/A	\$29.4	\$30.4 \$117.0	\$128.6	\$132.4	\$135.9	\$139.1	\$142.5	\$145.9	\$149.3	
	\$ \$ \$ \$	N/A N/A	\$29.4 \$113.1 \$34.3	\$30.4 \$117.0 \$35.4	\$128.6 \$36.4	\$132.4 \$37.5	\$135.9 \$38.6	\$139.1 \$39.8	\$142.5 \$41.0	\$145.9 \$42.2	\$149.3 \$43.5	\$44.8
TOTAL ANNUAL GROSS GAMING REVENUES - TABLE GAMES TOTAL ANNUAL GROSS GAMING REVENUES - OTHER TOTAL ANNUAL GROSS GAMING REVENUE Recaptured Revenue from Out of State venues Cannibalized gross gaming revenue from existing NY tribal casinos and racetrack Video Lotter (i.e., cannibalization of existing NY tribal casino and racetrack VIT gross gaming revenues)	\$ \$ \$ \$	N/A N/A N/A	\$29.4 \$113.1 \$34.3 \$23.8	\$30.4 \$117.0 \$35.4 \$23.8	\$128.6 \$36.4 \$23.8	\$132.4 \$37.5 \$23.8	\$135.9 \$38.6 \$23.8	\$139.1 \$39.8 \$23.8	\$142.5 \$41.0 \$23.8	\$145.9 \$42.2 \$23.8	\$149.3 \$43.5 \$23.8	\$44.8 \$23.8

 $^{^{\}dagger}\, Include\, detailed\, description\, of\, the\, geographic\, borders\, and\, municipalities\, and/or\, Zip\, Codes\, included\, in\, each\, Geographic\, Area\, and\, Codes\, included\, in\, each\, Geographic\, Codes\, in\, Codes\,$

ssumptions											
ll revenue numbers are in millions annibilization effect was only calculated in year one, and it was assumed that revenue increa	ases in the out years v	vere from new sources.									
he following provides zip codes included in each geographic area of the local market:	Primary	Secondary North	Secondary South	Secondary East	Tioga Downs	Tertiary North	Tertiary Northeast	Poconos*	Catskills	Tertiary West	Turning Stone
	13732	13040	18407	13730	13068	13021	12035	17758	12406	13148	13027
	13744	13045	18411	13733	13734	13026	12036	17774	12421	13165	13028

13746	13053	18414	13754	13743	13034	12043	17814	12430	14415	13029	i
13748	13077	18419	13756	13812	13052	12064	17878	12455	14418	13030	
13760	13101	18421	13775	13864	13060	12071	18210	12474	14441	13031	
13777	13736	18430	13783	14816	13063	12076	18222	12701	14478	13032	
13787	13778	18433	13804	14817	13071	12092	18224	12719	14521	13035	
13790	13780	18441	13813	14824	13072	12093	18301	12720	14527	13036	
13795	13797	18446	13838	14825	13073	12116	18302	12723	14541	13037	
13802	13801	18447	13839	14838	13078	12131	18321	12726	14801	13039	
13811	13803	18462	13849	14845	13081	12149	18325	12732	14805	13041	
13826	13809	18465	13856	14850	13084	12155	18326	12734	14809	13042	
13827	13830	18470	13859	14853	13092	12157	18328	12736	14810	13044	
13833	13835	18471	18461	14859	13104	12167	18330	12737	14812	13054	
13850	13841	18615		14861	13108	12175	18332	12741	14814	13057	
13862	13863	18623		14867	13110	12187	18334	12742	14815	13061	
13865		18630		14871	13118	12194	18344	12743	14818	13066	
13901		18657		14881	13120	12197	18346	12745	14819	13076	
13903		18801		14883	13122	13315	18347	12747	14820	13080	
13904		18823		14889	13124	13320	18350	12748	14821	13082	
13905		18824		14892	13136	13326	18352	12750	14830	13088	
18812 18818		18825 18826		14894 14901	13141 13147	13333 13337	18355 18360	12751 12752	14837 14840	13090 13103	
18821 18822		18828 18829		14903 14904	13152 13155	13342 13348	18370 18372	12754 12758	14841 14842	13112 13116	
18830		18834		14904	13158	13348	18403	12758	14842	13116	
18847		18842		16914	13158	13407	18424	12759	14847	13131	
18851		18842		16925	13160	13415	18434	12762	14858	13132	
10031		18845		16947	13202	13415	18434	12762	14860	13140	
		18853		18810	13203	13450	18445	12765	14865	13164	
		10033		18817	13203	13459	18452	12766	14869	13166	
				18831	13205	13468	18460	12768	14870	13167	
				18837	13207	13482	18463	12770	14872	13206	
				18840	13208	13488	18466	12776	14873	13209	
				18848	13210	13739	18503	12777	14874	13211	
				18850	13214	13750	18504	12783	14878	13212	
				18854	13215	13751	18505	12786	14879	13219	
					13224	13753	18507	12787	14886	13308	
					13244	13757	18508	12791	14891	13310	
					13332	13786	18509	12792	14898	13318	
					13411	13788	18510	13731	16901	13319	
					13460	13796	18512	13740	16912	13322	
					13464	13806	18517	13752	16917	13323	
					13776	13807	18518	13755	16920	13328	
					13815	13808	18519	13782	16926	13334	
					13832	13810	18610	18337	16928	13335	
					13843	13820	18612	18405	16929	13346	
					13844	13825	18614	18415	16930	13355	
					14882	13842	18616	18417	16932	13357	
						13846	18617	18425	16933	13402	
						13861	18618	18426	16935	13408	
							18619	18427	16936	13409	
							18621	18428	16939	13413	
							18622	18431	16940	13417	
							18624	18435	16942	13418	
							18628	18436	16946	13421	
							18629	18437 18438	17724	13425 13456	
							18634 18636	18438 18439	17763 17765	13456	
							18636	18439 18443	17768	13461	
							18641	18451	1//00	13476	
							18642	18451		13477	
							18643	18455		13478	
							18644	18456		13485	
							18651	18458		13490	
							18655	18464		13491	
							18656	18469		13492	
							18660	18472		13495	
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