

Exhibit VIII.C.8.a.
Meeting and Convention Facilities

Submit as Exhibit VIII.C.8.a a description of any proposed meeting and convention spaces, including attached back of house and catering facilities, by square footage and approximate participant capacity of each space.

The project will include approximately 9,000 sq. ft. of banquet and pre-function space, with a seating capacity of approximately 400 people. It will be served by an adjacent kitchen, which will allow the space to hold both banquets and events. The room can be sectioned off using sound proof movable walls, allowing a multitude of configurations for optimal flexibility. Refer to Exhibit VIII.C.5.a for the building plans to see the location and configuration of these facilities.

The casino intends to partner with a local banquet operator to ensure that the facility targets consumers that most closely align with the community needs. The Sales Department will work closely with the Albany Convention and Visitors Bureau (covering the Schenectady area and Capital Region) to participate with regional convention and meeting planner bids, as well as the tour and travel segment promotions. This will ensure that both the meeting space and hotel rooms help to encourage group business planning and travel to the region.

Key target consumers for this space will include:

- Casino special events - this will include private parties and events for casino players, featuring live local entertainment, mixed martial arts or live boxing coordinated with a local or regional broker.
- Banquets - reception and private events ranging from 50 to 400 attendees.
- Holiday parties and company special events.
- Exhibit and meeting - small exhibit shows and business meetings.
- Foundations and charities - use of the banquet facilities in partnership with charitable and foundations represents a significant opportunity to give back to the community.