Submit as <u>Exhibit VIII.A.15.a.</u> a description of the Applicant's and, if applicable, the Manager's experience, training and expertise in developing, constructing and operating casinos and related facilities (e.g., hotels, restaurants and entertainment facilities). For each such project, include the name and location, the total dollar investment, number of gaming devices, number of hotel rooms, amenities, total gaming revenues for the last three (3) years, total nongaming revenues for the last three (3) years, number of full- time employees, and approximate size of the site on which the project is located. For any such project no longer owned or operated, include a description of the disposition of the project or termination of its operations.

As discussed in <u>Exhibit VI.G</u>, Rush Street Gaming, LLC ("RSG") is a market leading gaming company with extensive experience in developing, financing and operating successful entertainment and gaming destinations. See <u>Exhibit VI.F</u> for an RSG organizational chart, and see Exhibit <u>VI.G</u> for resumes of the RSG team. Further, see its website at <u>www.rushstreetgaming.com</u>.

As way of background, Neil Bluhm, Chairman, and Greg Carlin, Chief Executive Officer, co-founded RSG in 2009, but RSG's history goes back to 1996, when Neil Bluhm and Greg Carlin partnered with Hyatt Gaming, Inc. to form Falls Management Company ("FMC") to pursue an RFP for a Niagara Falls casino in Ontario. Neil Bluhm is Chairman of FMC and Greg Carlin is a board member. In 1998, FMC entered into an agreement with the Province of Ontario to develop Fallsview Casino Resort (an approximately C\$1 billion integrated resort) and manage the pre-existing Casino Niagara. Fallsview Casino Resort opened in June 2004 and is Canada's largest and most successful casino. Fallsview Casino Resort has been voted Ontario's Favorite Casino for six consecutive years as part of the Toronto Sun Readers' Choice Awards, and it is a top tourist attraction in Canada.

Mr. Bluhm and Mr. Carlin proceeded to develop four additional casinos:

- Rivers Casino, Des Plaines, IL (Chicago area) opened July 2011
- Sugarhouse Casino, Philadelphia, PA opened September 2010
- Rivers Casino, Pittsburg, PA opened August 2009
- Riverwalk Casino & Hotel, Vicksburg, MS opened October 2008

See <u>Attachment "A"</u> for pictures of RSG related casinos.

RSG has extensive and recent development experience. It is important to note that the above projects were ground-up developments – the same as what will be required in New York. Mr. Bluhm and Mr. Carlin have been one of the most active developers of ground-up casino projects during and since the 2008/2009 recession, developing four casinos since the start of the recession. They have proven their ability to raise capital and successfully complete projects in extremely difficult financial markets. All four casinos were completed on/ahead of time and on/below budget, and Rivers Casino in Des Plaines is the first LEED Gold certified casino in the world.

RSG has extensive experience in and a track record of success with casino financings and greenfield casino financings in particular. Due to RSG's history of developing highly successful projects on-time and on-budget, RSG has earned a great reputation in the financing markets and built quality relationships with lenders. In terms of greenfield casino financings, RSG affiliates closed \$1.1 billion of project-specific financings across the four successful developments discussed above which opened from October 2008 to July 2011, all of which were financed in very difficult markets. In fact, SugarHouse Casino in Philadelphia,



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PA was the first new casino financed after the Great Recession and Rivers Casino in Des Plaines, IL was the second. Having opened four new casinos from 2008 through 2011, RSG and its affiliates were the unrivaled leader in U.S. casino development during that difficult time. Further, equity support to these projects has been impressive. As discussed in Exhibit VIII.A.6.c, the equity and operational support provided to our affiliated SugarHouse and Rivers Casino – Pittsburgh projects was exceptional. Additionally, RSG has been highly successful in replacing expensive construction financing with dramatically cheaper financing following stabilization of earnings at the projects. RSG affiliates have refinanced over \$2.2 billion of debt over several transactions since 2011.

Importantly, because all of the above gaming establishments were new gaming establishments, Mr. Bluhm, Mr. Carlin and the RSG team possess the full suite of knowledge, talents and experience necessary to develop, finance, open and operate a new facility. They have a proven track record in:

- Development
- Financing
- Hiring and training an entire team of new employees
- Implementing internal controls, systems and procedures at a new property
- Launching a new gaming facility
- Ongoing operations

In addition to Mr. Bluhm and Mr. Carlin, RSG has a very experienced team of industry veterans. Please see <u>Exhibit VI.F</u> for the RSG organizational chart and <u>Exhibit VI.G</u> for resumes of team members. RSG works closely with the management teams of its affiliated casinos and provides services and oversight, including with respect to strategy, operations, marketing, analysis, capital expenditures and financing.

With respect to the three properties currently in the RSG portfolio (Rivers Casino in Des Plaines, IL; SugarHouse Casino in Philadelphia, PA; and Rivers Casino in Pittsburgh, PA), which were developed and are operated by RSG related entities, these three facilities cost in aggregate approximately \$1.6 billion to develop. They generated more than \$1 billion in gaming revenues in 2013 and employ approximately 4,500 employees in aggregate.

All three RSG related casinos have won many awards, some of which are highlighted below:

- Rivers Casino Des Plaines, IL (opened July 2011)
- Best Casino in 2012 and 2013 (Chicago Reader)
- One of Chicago's Top 20 Workplaces in 2012 and 2013 (Chicago Tribune)
- Chicago Commercial Real Estate Special Achievement Award in 2012 (sponsored by the Greater Chicago Food Depository)



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- First LEED Gold casino in the world
- SugarHouse Casino Philadelphia, PA (opened September 2010)
- Top Three for Best Places to Work in 2011, 2012, and 2013 Extra-Large Company category (Philadelphia Business Journal)
- One of Philadelphia's Top 20 Workplaces in 2011, 2012, and 2013 Large-Company category (Philadelphia Inquirer and Daily News)
- Rivers Casino Pittsburgh, PA (opened August 2009)
- Best overall gaming resort in Pennsylvania for four years in a row (Casino Player Magazine)
- Best overall casino in Pennsylvania for four years in a row (Strictly Slots Magazine)
- Recipient of over one hundred "Best Of" awards

See <u>Attachment "B"</u> for a more comprehensive list of awards.

As evidence of the success of RSG properties, each RSG property operates at a substantial market share premium to its fair share based on number of gaming positions in their respective markets. In Des Plaines, Rivers Casino has approximately the same number of gaming positions (1,200[1]) as the other nine Illinois casinos, yet generated \$423M in LTM gaming revenues through May 2014, more than 2.1x its nearest competitor. In the Philadelphia market, SugarHouse Casino has 19.3% (not including poker) of the bankable table game positions but generated 29.6% of LTM table game revenue through May 2014 for a premium of 53.4%. Further, SugarHouse has 19.2% of slot positions yet generated 21.4% of slot revenue, for a premium of 11.5%. Finally, in the Pittsburgh market, Rivers Casino (versus its main competitor) enjoys a fair share premium of 22.5% for slots based on LTM through May 2014—57.8% share with 47.2% of the positions. Rivers Casino also has a fair share premium of 19.8% for bankable table games—68.9% share with 57.5% of the positions.

Further, RSG casinos and their team members have established a reputation as outstanding corporate citizens. They have created award-winning work environments, contributed millions of dollars in financial support and thousands of hours of volunteer resources to local charities and organizations, and have established successful local vendor programs. In addition, they are members of local chambers of commerce and sponsors of local events, helping with tourism and economic development.

See <u>Attachment "C"</u> for examples of RSG casinos' community involvement.

In addition, refer to exhibits throughout this RFA response with respect to RSG's experience with respect to operations, marketing, recruiting and training practices, employee engagement, problem gambling policies, partnerships with local businesses, tourism, and many other important topics related to RSG's experiences in operating award-winning gaming facilities.



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#### **Project Descriptions**

Below are two tables with information about the five ground-up gaming facilities that RSG, its affiliates, and its principals have developed.

- 1) Rivers Casino in Des Plaines, IL is located in the Chicago area near O'Hare Airport, is the first LEED Gold certified casino in the world, is the highest grossing casino in Illinois by more than a 2:1 margin to its closest competitor, has been voted best casino in the Chicago market by Chicago Reader during both full years of operations, and offers award-winning F&B and entertainment venues.
- 2) SugarHouse Casino in Philadelphia, PA, while smaller than its primary competitors, has become part of the fabric of Philadelphia and exceeds its fair share of gaming revenue. It consistently has been voted one of the best places to work by two local publications and a majority of its senior executives, including its General Manager, are women. It has started construction on a significant expansion, which will more than double its square footage and further expand its appeal to a broader customer base.
- 3) Rivers Casino in Pittsburgh, PA is an award-winning casino which has been voted best casino or gaming resort in Pennsylvania by two leading gaming publications for four consecutive years each, offers F&B and entertainment venues far superior to its competition, and has successfully positioned itself as a very popular entertainment option in the Pittsburgh market.
- 4) Fallsview Casino Resort is almost a \$1 billion integrated resort with a large gaming floor, a 374-room hotel, a 1,500-seat live entertainment theater, a retail galleria and approximately 20 food & beverage venues. Fallsview Casino Resort opened in June 2004 and is Canada's largest and most successful casino. Fallsview Casino Resort has been voted Ontario's Favorite Casino for six consecutive years as part of the Toronto Sun Readers' Choice Awards, and it is a top tourist attraction in Canada.
- 5) Riverwalk Casino & Hotel is the newest casino in the Vicksburg, MS market. It has an 80-room hotel, and several food and beverage venues. Riverwalk Casino & Hotel was sold in October 2012.



Project	Rivers Casino	Sugar House Casino	Rivers Casino
Location:	Des Plaines, IL	Philadelphia, PA	Pittsburgh, PA
Opening Date:	July 2011	September 2010	August 2009
Approximate Project Cost:			
No. of Slot Machines⁵:	1,044	1,602	2,955
No. of Table Games:	48	56	116
Non-Gaming Amenities:	<ul> <li>Hugo's Frog Bar and Chop House (steak and seafood)</li> <li>Canopy (buffet)</li> <li>Flipt (burger joint)</li> <li>Mian (Asian cuisine)</li> <li>Cube (entertainment venue)</li> <li>Coffee Spot (coffee shop)</li> <li>Lotus (center bar and lounge)</li> <li>Ten Lounge (high limit lounge)</li> <li>The Shop (sundry retail)</li> </ul>	<ul> <li>The Refinery (full service casual; also venue for live performances)</li> <li>Asian Fare at the Refinery (specialty Asian menu)</li> <li>Jack Sandwiches &amp; Sweets (grab-and-go)</li> <li>Lucky Red (casino bar)</li> <li>The Cherry Lounge (high limit lounge)</li> </ul>	<ul> <li>Andrew's Steak and Seafood (steak and seafood)</li> <li>Ciao (quick casual, coffee shop)</li> <li>Grand View Buffet (buffet)</li> <li>West End Café (quick casual)</li> <li>Wheelhouse Bar &amp; Grill (sports bar and grill)</li> <li>Drum Bar (bar and lounge)</li> <li>Levels (casino bar and lounge)</li> <li>Spiral Bar (casino bar)</li> <li>Banquet Room (banquets and live performances)</li> <li>446 Club (high limit lounge)</li> <li>Gift shop (sundry retail)</li> </ul>
Gaming Revenues (\$M) <sup>6</sup> :	2011: Partial Yr. 2012: \$416.7 2013: \$418.9	2011: \$245.2 2012: \$274.1 2013: \$265.6	2011: \$341.4 2012: \$351.8 2013: \$352.0
Non-Gaming Amenity Revenues (\$M) <sup>7</sup> :			
Number of Full-Time Employees:			
Approximate Size of Site:	20 acres	20 acres	13 acres



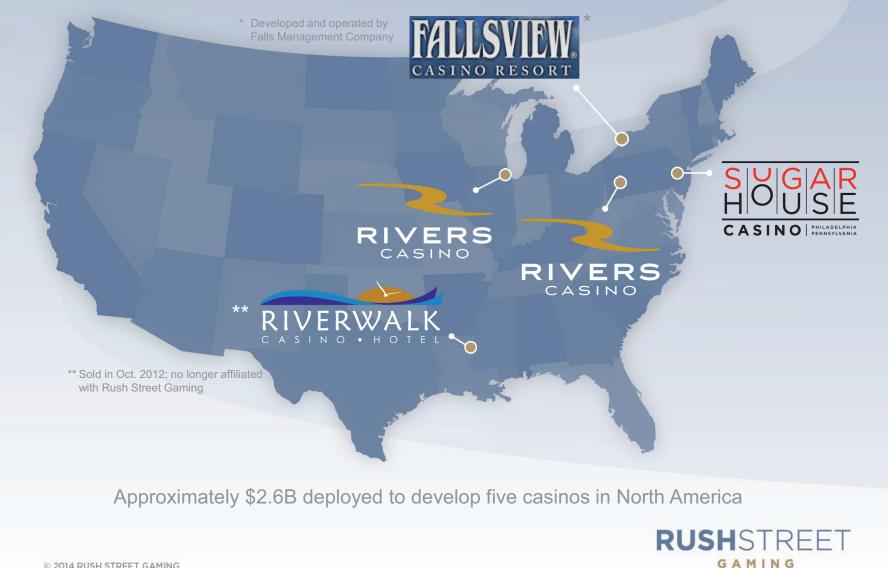
Project	Fallsview Casino Resort <sup>8</sup>	Riverwalk Casino & Hotel
Location:	Niagara Falls, ON	Vicksburgh, MS
Opening Date:	June 2004	October 2008
Approximate Project Cost:		
No. of Slot Machines <sup>9</sup> :	3,065	744
No. of Table Games:	133	17
Hotel Rooms	374	80
Non-Gaming Amenities:	<ul> <li>Avalon Theater (1,500-seat theater)</li> <li>Retail Galleria</li> <li>Ponte Vecchio (Italian)</li> <li>21 Club (steak and seafood)</li> <li>Golden Lotus (authentic Asian cuisine)</li> <li>Noodle Bar (authentic Asian noodle dishes)</li> <li>Sushi &amp; Oyster Bar</li> <li>Falls Deli</li> <li>Grand Buffet</li> <li>365 Club (bar/lounge)</li> <li>Breeze Bar (bar/lounge)</li> <li>R5 (bar/lounge)</li> <li>Splash Bar</li> <li>Dragonfly Nightclub</li> <li>Shoeless Joe's (sports bar &amp; grill)</li> <li>The Famous (24-hour diner)</li> <li>Canyon Creek Chophouse (steak and seafood)</li> <li>Starbucks</li> <li>Second Cup (coffee/food)</li> <li>Sweet Point (coffee/sweets)</li> <li>Food Court (including Tim Hortons and Johnny Rockets)</li> </ul>	• Rocky's (diner) • Magnolia Hill Buffet
Gaming Revenues (\$M) <sup>10</sup> :	FY2011: See footnote FY2012: \$581.6 FY2013: \$590.9	Property sold in Oct. 2012
Non-Gaming Amenity Revenues (\$M):		
Number of Full-Time Employees:		
Approximate Size of Site:	23 acres	30 acres





EXHIBIT VIII.A.15.a - Attachment "A" Additional Information and Pictures

### RUSH STREET GAMING AND AFFILIATED PROPERTIES



© 2014 RUSH STREET GAMING

PG 1

### **RUSH STREET GAMING AFFILIATED DEVELOPMENTS**

Property	Gaming Revenue	Slots/ Tables	Team Members	Opening
Rivers Casino Des Plaines, IL	<b>\$419M</b> (CY 2013)	1,044/48	-	Jul 2011
SugarHouse Casino Philadelphia, PA	<b>\$266M</b> (CY 2013)	1,602/56	-	Sep 2010
Rivers Casino <i>Pittsburgh, PA</i>	<b>\$352M</b> (CY 2013)	2,955/116		Aug 2009
Fallsview Casino Resort* Niagara Falls, Ontario	<b>\$591M</b> (OLG FY 2013)	4,562/172		Jun 2004
Riverwalk Casino (SOLD & Hotel Vicksburg, MS	IN OCT 2012)			Oct 2008
*Fallsview Casino Resort was developed and is managed by Falls Management Company (FMC) on behalf of the members and indirect principals, and Neil Bluhm is Chairman of FMC's Board. Fallsview Casino Resort's figures which FMC also manages. Note: Figures shown are approximate and subject to change.			RUSH	STREET

© 2014 RUSH STREET GAMING

GAMING

# AWARDS AND RECOGNITIONS



- Best Casino in 2012 and 2013 (Chicago Reader)
- One of Chicago's Top 20 Workplaces in 2012 and 2013 (Chicago Tribune)
- First LEED Gold casino in the world



- Top Three for Best Places to Work in 2011, 2012 and 2013 – Extra-Large Company category (Philadelphia Business Journal)
- One of Philadelphia's Top 20 Workplaces in 2011, 2012 and 2013 – Large Company category (Philadelphia Inquirer and Daily News)
- Best Overall Gaming Resort in PA for four consecutive years (Casino Player Magazine)
- Best Overall Casino in PA for four consecutive years (Strictly Slots Magazine)



DES PLAINES, IL





DES PLAINES, IL



Hugo's Frog Bar and Chop House (Bar Area)



Cube (Bar Area)



Canopy (Buffet)



Mian



DES PLAINES, IL



Coffee Spot



Ten Lounge (High Limit Lounge)



Cube (Stage Area)



Flipt



DES PLAINES, IL



Entrance



Lotus (Center Bar)



High Limit (Slot Area)



Casino Floor

RUSHSTREET GAMING PG7

### SUGARHOUSE CASINO

PHILADELPHIA, PA





### SUGARHOUSE CASINO

PHILADELPHIA, PA





Front Exterior



Bar / Patio

Casino Floor



Casino Floor

RUSHSTREET

## SUGARHOUSE CASINO

PHILADELPHIA, PA





Sugar Express

Casino Floor



PITTSBURGH, PA





PITTSBURGH, PA





Entrance



446 Club Lounge



Wheelhouse

Andrew's

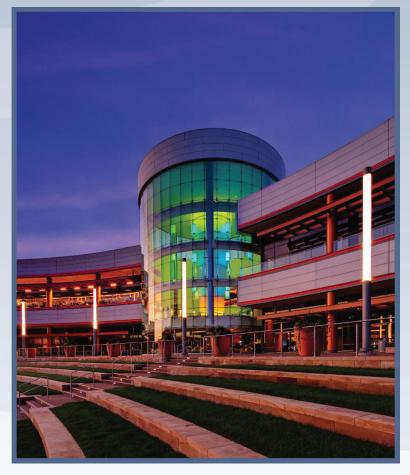


PITTSBURGH, PA



Poker Room





Exterior (River Side)

RUSHSTREET GAMING PG 13

Spiral Bar

NIAGARA FALLS, ONTARIO



Note: Fallsview Casino Resort was developed and is managed by Falls Management Company (FMC) on behalf of the Province of Ontario. Neil Bluhm and Greg Carlin are board members and indirect principals of FMC, and Neil Bluhm is Chairman of FMC's Board.

RUSHSTREET GAMING PG 14

NIAGARA FALLS, ONTARIO



Porte Cochere



Casino Floor





Galleria

RUSHSTREET GAMING PG 15

R5

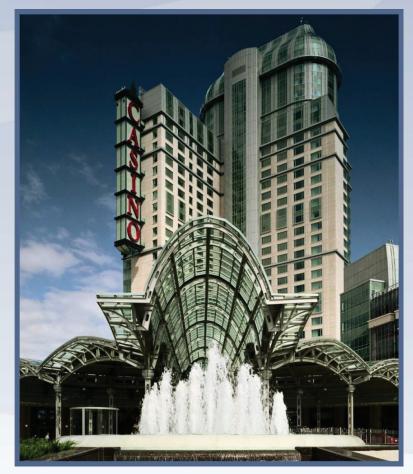
NIAGARA FALLS, ONTARIO



Avalon Theatre







Porte Cochere

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RUSHSTREET GAMING

NIAGARA FALLS, ONTARIO





Grand Hall



Meeting Room

Hotel Room



Ponte Vecchio

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RUSHSTREET GAMING

NIAGARA FALLS, ONTARIO





Sushi and Oyster Bar



Spa

## **RIVERWALK CASINO & HOTEL\***

VICKSBURG, MS



\*Sold in October 2012

RUSHSTREET GAMING PG 19

### **RIVERWALK CASINO & HOTEL\***

VICKSBURG, MS





Front Exterior



Rocky's

\*Sold in October 2012

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Hotel Registration



Casino Floor

RUSHSTREET GAMING PG 20

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#### Attachment "B"

#### **Rivers Casino - Des Plaines**

#### Awards/Recognitions

2 years in a row as Chicago's "Best Casino," Chicago Reader

2 years in a row on Chicago's "Top Workplaces," Chicago Tribune

2 years in a row winner of the City of Des Plaines' "Corporate Community Partnership Award," *Des Plaines Chamber of Commerce & Industry* 

November 2013	Chicago's Top Workplaces, <i>Chicago Tribune</i> • Large Employer Category
November 2013	Awards for Best F&B Venues in Chicago Area, <i>Casino Player Magazine</i> • Mian was voted the #1 Best Asian Restaurant • Coffee Spot was voted #1 Best Coffee Shop • Canopy was voted #1 Best Pizza • Flipt Burgers was voted #1 Best Late Night Dining • Cube was voted #1 Best Nightclub • Lotus was voted #1 Best Lounge and #1 Best After Hours Spot
September 2013	<ul><li>Bronze Star Sponsor, <i>Hispanic Illinois Law Enforcement Association (HISLEA)</i></li><li>In appreciation for support of the Latino Community</li></ul>
June 2013	Best of Chicago Reader's Pick - "Best Casino - 2013," <i>Chicago Reader</i>
June 2013	Award of Merit - Rivers Casino Parking Structure, 2013 International Parking Institute Award of Excellence
June 2013	Best After-Hours Nightlife off the Blue Line, Chicago Reader
April 2013	Many Voices. One Vision Award, <i>refugeeONE</i> • In recognition of support and focus to bring the dignity of work to refugees



April 2013	Working Together to help Students Succeed, <i>Des Plaines School District 62</i> • In appreciation of support for Community Consolidated School District 62
2013	Community Enhancement Recognition Award, <i>Des Plaines Chamber of Commerce &amp; Industry</i>
January 2013	Corporate Partner of the Year, Cystic Fibrosis Foundation
January 2013	Outstanding Community Partners, Leukemia & Lymphoma Society
November 2012	Chicago's Top Workplaces, <i>Chicago Tribune</i> • Large Employer Category
June 2012	Best of Chicago Reader's Pick - "Best Casino - 2012," <i>Chicago Reader</i>
March 2012	LEED Gold Certification, <i>US Green Building Council</i> • First LEED Gold Certified casino in the world
March 2012	Special Achievement of the Year, Chicago Commercial Real Estate
February 2012	Certification of Recognition, American Culinary Federation, Chicago Chefs of Cuisine Association, Inc.
November 2012	Special Recognition, Latino Summit of 2012
2012	Merit Award - New Construction in Suburbs (Chicago Building Congress)
2012	HOSPY Award, Best LEED-CI, <i>Commercial Interior,</i> Klai Juba , <i>Hospitality Industry Network</i>
2011	Diamond Level Award, Self-Help Closet & Pantry of Des Plaines
2011	Community Enhancement, Des Plaines Chamber of Commerce & Industry



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#### SugarHouse Casino

#### Awards/Recognitions

3 years in a row on Philadelphia's "Best Places to Work (Extra-Large Company Category)," *Philadelphia Business Journal* 

3 years in a row on Philadelphia's "Top Workplaces (Large Company Category)," Philly.com

3 years in a row on Philadelphia's "Top Tourist Attractions," Philadelphia Business Journal

2 years in a row on Philadelphia metropolitan area's "Top Casinos," *Philadelphia Business Journal* 

January 2014	Mummer's Museum Leadership Award
2014	Corporate Award, International Association of Jewish Vocational Services (IAJVS)
2014	Employer of Distinction, Welcoming Center for New Pennsylvanians
2014	Top Workplaces, The Philadelphia Inquirer
November 2013	2013 Advancing Women Company Award Philadelphia Business Journal & Forum of Executive Women
November 2013	Row Home Blue Sapphire Award
October 2013	Best Places to Work, <i>Philadelphia Business Journal</i> • Silver – Extra Large Employer Category
October 2013	Strictly Business - Business Leadership, JEVS Human Services
March 2013	Top Workplaces, The Philadelphia Inquirer
2013	Top 25 Most Charitable Givers in 2011, <i>Philadelphia Business Journal Corporate</i> Philanthropy Awards
2013	Top Casinos, Philadelphia Business Journal



2013	Top Tourist Attractions, Philadelphia Business Journal
January 2013	Local Business of the Year Award, AOH Division 51
October 2012	Best Places to Work, <i>Philadelphia Business Journal</i> • Gold – Extra-Large Employer Category
September 2012	Firefighters Friend - Local 22 Appreciation Award, <i>IAFF Local 22</i> • In appreciation for support for Local 22's 911 Memorial
August 2012	Rising Star Award, Susan G. Komen for the Cure, <i>Philadelphia Affiliate</i> • In appreciation for support for the 2012 Race for the Cure
April 2012	<ul> <li>Community Partnership Award, Community Integrated Services (CIS)</li> <li>In recognition of commitment to employ, train and mentor individuals with disabilities</li> </ul>
March 2012	Top Workplaces, The Philadelphia Inquirer
2012	Top Casinos, Philadelphia Business Journal
2012	Top Tourist Attractions, Philadelphia Business Journal
November 2011	Survivors' Fund Special Recognition Award, <i>Fraternal Order of Police, Lodge 5</i> • In appreciation of support for the FOP Survivors' Fund
October 2011	Best Places to Work, <i>Philadelphia Business Journal</i> • Bronze – Extra-Large Employer Category
August 2011	Pink Heart Award, Susan G. Komen for the Cure, <i>Philadelphia Affiliate</i> • In appreciation for support for the 2011 Race for the Cure
2011	Recognition for continued support and partnership, <i>Community Integrated Services (CIS)</i>



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May 2011 Award of Excellence, Employment 1st PA (nominated by CIS)

- Employment 1st, adopted by the Pennsylvania Office of Developmental Programs, is a national movement towards employment as the first option and preferred outcome for people with disabilities, rather than segregated options. Nominated by CIS at the 12th Employment Supports Symposium in recognition of SugarHouse Casino's exemplary efforts in support of individuals with disabilities on the job.
- 2011 Merit Award, The Illuminating Engineering Society of North America
- 2011 Top Tourist Attractions, *Philadelphia Business Journal*

#### **Rivers Casino - Pittsburgh**

#### Awards/Recognitions

4 years in a row as "Best Overall Gaming Resort" in Pennsylvania, Casino Player Magazine

4 years in a row as "Best Overall Casino" in Pennsylvania, Strictly Slots Magazine

3 years in a row as "Readers' Choice: Best Casino," Pittsburgh Tribune-Review

2 years in a row as Pittsburgh's "Top Tri-State Casinos," Pittsburgh Business Times

2 years in a row as Pittsburgh's "Top 50 Largest Pittsburgh-Area Employers," *Pittsburgh Business Times* 

2 years in a row as the winner of the "Award of Excellence: Andrew's Steak and Seafood," *Wine Enthusiast Magazine* 

2014	Top 20 Largest Pittsburgh-Area Entertainment Venues, Pittsburgh Business Times
2014	Top 5 Tri-State Casinos, Pittsburgh Business Times
2014	Reader's Choice - "Best Casino - 2014," Pittsburgh Tribune -Review
2014	Award of Excellence: Andrew's Steak and Seafood, Wine Enthusiast Magazine
2014	Recognition for Partnership, Mario Lemieux Foundation



- 2013 Top 20 Largest Pittsburgh-Area Entertainment Venues, *Pittsburgh Business Times*
- 2013 Top 5 Tri-State Casinos, *Pittsburgh Business Times*
- 2013 Top 50 Largest Pittsburgh-Area Employers, *Pittsburgh Business Times*
- 2013 Reader's Choice "Best Casino 2013," *Pittsburgh Tribune Review*
- 2013 Award of Excellence: Andrew's Steak and Seafood, Wine Enthusiast Magazine
- 2013 "Pink" Awareness Campaign & Fundraiser Recognition, Susan G. Koman for the Cure
- 2013 Community Champion Award, NorthSide/NorthShore Chamber of Commerce
- 2013 Business Recognition Award, PA Department of Labor Office of Vocational Rehabilitation
- 2013 Casino Player Magazine
  - Best Overall Gaming Resort
  - Best Blackjack
  - Best Buffet, Grand View Buffet
  - Best Casino
  - Best Comps
  - Best Craps
  - Best Dealers
  - Best Desserts, Andrew's Steak & Seafood
  - Best Happy Hour, Drum Bar
  - Best Lounge, Levels
  - Best Pizza, West End Cafe
  - Best Players Club
  - Best Poker Tournaments
  - Best Promotions
  - Best Reel Slots
  - Best Romantic Restaurant, Andrew's Steak & Seafood
  - Best Roulette
  - Best Seafood, Andrew's Steak & Seafood
  - Best Service



Submit as Exhibit VIII.A.15.a. a description of the Applicant's and, if applicable, the Manager's experience, training and expertise in developing, constructing and operating casinos and related facilities (e.g., hotels, restaurants and entertainment facilities). For each such project, include the name and location, the total dollar investment, number of gaming devices, number of hotel rooms, amenities, total gaming revenues for the last three (3) years, total nongaming revenues for the last three (3) years, number of full- time employees, and approximate size of the site on which the project is located. For any such project no longer owned or operated, include a description of the disposition of the project or termination of its operations.plans to mitigate those risks.

- Best Sports Bar, Wheelhouse Bar & Grill
- Best Steakhouse, Andrew's Steak & Seafood
- Best Table Game Tournaments
- Best Video Slots
- Best View, Andrew's Steak & Seafood
- Casino Where You Feel Luckiest
- Casino with Best Twitter Feed
- Casino with Best Website
- Live Poker

#### 2013 Strictly Slots Magazine

- Best Overall Casino
- Best Casino for \$ .50 Slots
- Best Casino for \$5+ Slots
- Best Casino for Dollar Slots
- Best Casino for Nickel Slots
- Best Casino for Penny Slots
- Best Casino for Progressive Slots
- Best Casino for Reel Slots
- Best Casino for Quarter Slots
- Best Casino for Video Poker
- Best Casino for Video Slots
- Best Comps
- Best Players Club Lounge
- Best Slot Club
- Best Slot Club Promotions
- Best Variety of Slots
- Casino Where You Feel Luckiest
- 2012 Top 20 Largest Pittsburgh-Area Entertainment Venues, *Pittsburgh Business Times*
- 2012 Top 50 Largest Pittsburgh-Area Employers, *Pittsburgh Business Times*
- 2012 Reader's Choice "Best Casino 2012," Pittsburgh Tribune Review
- 2012 Best of the Burgh: Best Place to Roll the Dice, *Pittsburgh Magazine*



Submit as Exhibit VIII.A.15.a. a description of the Applicant's and, if applicable, the Manager's experience, training and expertise in developing, constructing and operating casinos and related facilities (e.g., hotels, restaurants and entertainment facilities). For each such project, include the name and location, the total dollar investment, number of gaming devices, number of hotel rooms, amenities, total gaming revenues for the last three (3) years, total nongaming revenues for the last three (3) years, number of full- time employees, and approximate size of the site on which the project is located. For any such project no longer owned or operated, include a description of the disposition of the project or termination of its operations.plans to mitigate those risks.

- 2012 Admiral Award, Greater Pittsburgh Regatta
- 2012 "Pink" Awareness Campaign & Fundraiser Recognition, Susan G. Koman for the Cure
- 2012 Tourism Partner Award, Visit Pittsburgh
- 2012 Honor Award, American Society of Landscape Architects, PA/DE Chapter
- 2012 Casino Player Magazine
  - Best Overall Gaming Resort
  - Best Bar/Lounge, Spiral Bar
  - Best Blackjack
  - Best Buffet, Grand View Buffet
  - Best Casino
  - Best Coffee Shop, West End Café
  - Best Craps
  - Best Dealers
  - Best Entertainment
  - Best Italian, CIAO
  - Best Live Poker
  - Best Nightclub, Levels
  - Best Poker Tournaments
  - Best Reel Slots
  - Best Roulette
  - Best Seafood, Andrew's Steak & Seafood
  - Best Steakhouse, Andrew's Steak & Seafood
  - Best Table Game Tournaments
  - Best Video Slots
  - Best Video Poker
  - Casino Where You Feel Luckiest

#### 2012 Strictly Slots Magazine

- Best Overall Casino
- Best \$ .50 Slots
- Best \$5+ Slots
- Best Casino for Progressive Slots
- Best Casino for Reel Slots



- Best Casino for Video Slots
- Best Casino for Video Poker
- Best Comps
- Best Dollar Slots
- Best High-End Slot Area
- Best Nickel Slots
- Best Penny Slots
- Best Players Club Lounge
- Best Quarter Slots
- Best Slot Club
- Best Slot Club Promotions
- Best Variety of Slots
- Casino Where You Feel Luckiest
- 2011 Top 20 Largest Pittsburgh-Area Entertainment Venues, *Pittsburgh Business Times*
- 2011 Diner's Choice Award, OpenTable
- 2011 Recognition for Partnership, Mario Lemieux Foundation
- 2011 Outstanding Employer, Mon Valley Initiative
- 2011 Casino Player Magazine
  - Best Overall Gaming Resort
  - Best Bar/Lounge, Spiral Bar
  - Best Buffet, Grand View Buffet
  - Best Casino
  - Best Coffee Shop, West End Café
  - Best Comps/Free Play
  - Best Concerts
  - Best Nightclub, Drum Bar
  - Best Overall Entertainment
  - Best Promotions
  - Best Reel Slots
  - Best Steakhouse, Andrews Steak & Seafood
  - Best Video Poker
  - Best Video Slots
  - Casino You Feel Luckiest



- 2011 Strictly Slots Magazine
  - Best Overall Casino
  - Best Buffet, Grand View Buffet
  - Best Coffee Shop, West End Café
  - Best Entertainment
  - Best High-End Slot Area
  - Best High-End Slot Lounge
  - Best Nickel Slots
  - Best Progressive Slots
  - Best Reel Slots
  - Best Slot Club Promotions
  - Best Steakhouse, Andrew's Steak and Seafood
  - Best Video Slots
  - Casino Where you Feel Luckiest
- 2010 Top 20 Largest Pittsburgh-Area Entertainment Venues, *Pittsburgh Business Times*
- 2010 Recognition for Partnership, *Mario Lemieux Foundation*
- 2010 Casino Player Magazine
  - Best Overall Gaming Resort
  - Best Casino
  - Best Players Club
  - Casino Where You Feel Luckiest
  - Best Bar/Lounge, Spiral Bar
  - Best Nightclub, Drum Bar
  - Best Steakhouse, Andrew's Steak & Seafood
  - Best Buffet, Grand View Buffet
  - Best Service
  - Best Reel Slots
  - Best Video Poker
  - Best Promotions
  - Best Overall Entertainment



- 2010 Strictly Slots Magazine
  - Best Overall Casino
  - Best \$5+ Slots
  - Best Bar/Lounge, Drum Bar
  - Best Buffet, Grand View Buffet
  - Best Cashback
  - Best Coffee Shop, West End Café
  - Best Comps
  - Best Entertainment
  - Best Nickel Slots
  - Best Penny Slots
  - Best Progressive Slots
  - Best Quarter Slots
  - Best Reel Slots
  - Best Steakhouse, Andrew's Steak and Seafood
  - Best Variety of Slots
  - Best Video Poker
  - Best Video Slots
  - Casino Where You Feel Luckiest
  - Most Innovative Slot Floor



Des Plaines Food Festival Chicago Blackhawks Chicago Cubs Chicago White Sox LGBT Festival Des Plaines Summer Fling Northalsted Market Days Des Plaines Chamber of Commerce Crush in Old Town Green Tie Ball Susan G. Komen Links and Laces Gateway Green Leukemia & Lymphoma Society Special Kids Network Cystic Fibrosis Chicago Aids Alzheimer Association Habitat for Humanity Cara Program Open-Books, Franciscan Shelter New Hope Apartments Cristo Rey Scholarships Good Will Industries Compass to Care Americans w/ Diabetes Association New Hope Apartments Cristo Rey Scholarships Good Will Industries Compass to Care Americans w/ Diabetes Association New Horizons Orchard Village Senior Living Epilepsy Foundation Pan African Association

Mummer's Parade - title sponsor Penn's Landing /City of Philadelphia New Year's Eve Fireworks

Philadelphia Police / Z6th Police District (e.g., Fallen Hero event) Police Athletic League of Philadelphia Philadelphia Pyers The Merrell Mud Run - benefits Charity Operation Gratitude Philadelphia Xinity Live Greater Philadelphia Tourism and Marketing Corporation Philadelphia Visitors Center Columbus Day Parade Polish American Parade Phily Beer Fest The Broad Street Mud Run - benefits American Cancer Society WIP Wing Bowl Sunday OUTI Q-Fest Philadelphia's Green Legion St. Patrick's Day Parade

> ACHIEVA African American Chamber of Commerce Allegheny Cleanways Allegheny Cleanways Allegheny Comeral Hospital Allegheny General Hospital Allegheny YMCA Alzheimer<sup>2</sup>s and Other Related American Foundation for Suicide Prevention American Red Cross ASSET August Wilson Center Brightwood Civic Group Carnegie Library of Pittsburgh Catholic Charities Catholic Youth Association of Pittsburgh Catholic Youth Association of Pittsburgh, Inc. Children's Hospital of Pittsburgh Secretion Cuth of Youth Association of Pittsburgh Dollar Energy Warmathon Elks Lodge and Rox Music Academy Friends of the Riverfront Greater Pittsburgh Auto Dealer Foundation Greater Pittsburgh Auto Dealer Foundation

Community Involvement and Sponsorships

Rivers Casino - Des Plaines North Michigan Avenue Ravenswood Shelter ssociation Des Plaines History Museum HISELA Chicagoland Chamber of Commerce Urban Land Institute Rainbow Hospice Chicago Police Memorial Foundation American Cancer Society ELKS/ROX/NSLC Skate with Bob SOS Children's Villages Illinois Special Olympics of Illinois Teaching Tolerance The Arts of Life The Center for Concern The Civic Federation The Jason McKie Foundation The Outreach Foundation University of Illinois Scholarship Management Chicago Sky Cares Maine West High School Oakton Community College Arthritis Foundation Prostate Cancer Big Rig Books Illinois Black Chamber of Commerce Belmont Village Chicago Rotary Club Grounds for Life Soup Kitchen

SugarHouse Casino Concerts in the Park at Rittenhouse Square Four Asian shows (Chinese and Vietnamese) in 2013 Six golf tournaments in 2013 Southeast Asian Dragon Boat Festival Chinese dinner sponsorships at Ocean City Chinese Rest / Joy Tsin Lau PHL Welcomes U Philadelphia Hower Show Susan G, Komen For The Cure Crohns & Colitis Foundation of America Philadelphia Optrunities Industrial Center Congreso de Latinos Unidos Black Pearl Chamber Orchestra Philadelphia Convention and Visitors Bureau Delaware County Women Against Rape AIDS Fund Citizens Crime Commission of the Delaware Valley Philadelphia Home Show Fashion Week

> Greater Pittsburgh Litteracy Council Habitat for Humanity - ReStore Heinz Field Rib Festival Hill House Association Holy Family Foundation Jerome Bettis Foundation Jerome Bettis Foundation Jewish Family and Children Services Little Italy Days Manchester Bidwell Corporation Mario Lemieux Foundation Manchester Citizens Corporation Manchester Citizens Corporation Manchester Citizens Corporation Mon Valley Initiative NAACP National N5 Society Northside Community Morthside Chamber of Commerce Northside Chamber of Commerce Northside Community Northside Leadership Conference OC Tanner Recognition Office of Vocational Rehabilitation PG Charities Pittsburgh Auto Show

**Rivers Casino - Pittsburgh** 

Des Plaines School District Maine West High School Anixter Center Aquinas Literacy Center Chicago Youth Center Triton College Life Span Mercy Home Refugee One Latino Summit Anti-Defamation League Maryville Academy Des Plaines Chamber of Commerce Inspiration Corporation Intonation Music Workshop Marwen Foundation Our Lady of Destiny Peace Corner Youth Center Chicago Blood Cancer Foundation Des Plaines Youth Club Frisbie Senior Center Daniel J. Corkery Partners in Adult Education St. Zachary Notre Dame High School District 62 Albany Park Community Center American Lung Association Harper College Revelation Golf - Veterans Organization San Lucas Soup Kitchen

Philabundance (Food Bank) Donated 200 turkeys to 15 community organizations SugarHouse Casino / Fishtown Action Holiday Party Philadelphia Veterans Multi-Service and Education Center USO of Pennsylvania and Southern New Jersey Greater Philadelphia Chamber of Commerce YP Event Philadelphia Business Journal 40 under 40 Reunion Party Penn Treaty Special Services District African American Chamber of Commerce Greater Philadelphia Hispanic Chamber of Commerce Delawar River Waterfront Corporation Philadelphia NAACP Council on Compulsive Gambling in Pennsylvania South Philly Pizza Olympics Marine Corrys Law Enforcement Foundation African-American Museum of Philadelphila Forum of Executive Women Jimmy Rollins Family Foundation Active America China Summit

Pittsburgh Charities Pittsburgh Magazine Pittsburgh Parks Conservancy Pittsburgh Parks Conservancy Pittsburgh Pirates Pittsburgh Pirates Pittsburgh Vintage Grand Prix POISE Foundation Riverlife Sherwin Williams (Paint for Home Remodeling - North Side) Skal International Pittsburgh Southside Rotary Susan G. Komen The Brockton Group The Pittsburgh Project Three Pittsburgh Urba League of Greater Pittsburgh US Food Corp Western PA MSDC YMCA of Greater Pittsburgh



#### Hotels:

Hilton Garden Inn O'Hare Hyatt Regency O'Hare Hyatt Rosemont Courtyard Marriott

#### Hotels:

Hotels: Hyatt Penn's Landing Doubletree Hotel Four Points by Sheraton Fours Seasons Philadelphia Hilton Garden Inn Hotel Monaco Independence Park Hotel Loews Hotel Le Me'ridien Philadelphia Omni Hotel at Independence Park Hotel Palomar The Sofitel Philadelphia Sheraton Philadelphia Society Hill Marriot Airport Penn's View Hotel

Jewelers:

Steven Singer Jewelers

Salons: Angle Natural Beauty Skin Care Toppers Spa Sunny Beauty Salon

Hugo's Frog Bar & Chop House

Restaurants and clubs:

Sporting events: Season tickets for Flyers, Eagles, Phillies, and Sixer's Concerts at Wells Fargo Center Camden Riversharks

#### Travel, fitness and golf: Scotland Run Golf Course

City Fitness Liberty Travel

#### Automative and limo:

Park Avenue Limo Secrets Limo Global Limo Uber Trolley Works Enterprise Car Share Barb's Harley Cycles The American Bus Association SugarHouse Casino Restaurants and clubs: Yakitori Boy Banana Leaf Aqua Bistro La Minette Bisrto Romano Chart House Chima Chima Gourmet Ming Inc Cuba Libre D'Angelos D & D Restaurant E Mei Hibachi Joy Tsin Lau Jade Harbor Giorgio On Pine Guest Counts Kens Seafood La Veranda Whisper Moshulu

Partnerships Rivers Casino - Des Plaines

Universities:

Kendall College

#### Harbor Seaford Garden Paradiso Mustard Greens Raw Rising Tide Saloon Sampan Smith and Wolinsky Spasso Lu's Gourmet Ocean City Pagoda Tai Lake Ralph's Capital Grille Red Kings 2 Restaurant Ristorante Panorama Sbraga Tango The Palm

#### Hotels:

Cambria Suites - Consol Clarion - Greentree Comfort Inn - McKnight Rd Comfort Inn - Monroeville Comfort Inn - RIDC Park Courtyard by Marriott - Downtown Courtyard by Marriott - Settlers Ridge Courtyard by Marriott - Waterfront Crowne Plaza - South Hills Crowne Piaza - South Hills Davs Inn - Airport Davs Inn - Banksville Road Doubletree - Downtown Doubletree - Greentree Doubletree - Grientree Doubletree - University Blvd Embassy Suites - Airport Four Points Sheraton Grammy Roses B&B Hampton Inn - Airport Hampton Inn - Cranberry Hampton Inn - Greentree Hampton Inn - McKnight Road Hampton Inn - Monroeville Hampton Inn - Smallman Holiday Inn Express - Bridgeville Holiday Inn Express - Waterfront Holiday Inn Express - Crahberry Holiday Inn Express - Greentree Holiday Inn Express - South Side La Quinta Inn Hyatt Hotel - North Shore

Hyatt Place - Airport Hyatt Place - Cranberry Hyatt Place - North Shore Hyatt Regency - Airport Inn at the Mexican War Streets MainStay Suites Marriott City Center - Downtown Marriott Pittsburgh - Airport Marriott Pittsburgh North - Cranberry Woods Paradore Hotel Quality Suites Hotel Red Roof Inn Airport Renaissance Hotel Residence Inn - Cranberry Residence Inn - North Shore Residence Inn Robinson - Airport Shady Side Inn Sheraton Pittsburgh - Airport Sheraton Station Square Springhill Suites - Bakery Square Springhill Suites - North Shore Springhill Suites - Pgh Mills Springhill Suites - South Side Springhill Suites - Airport Super 8 - Mars Super 8 - Mars The Doubletree Hotel - Downtown The Fairmont Hotel - Downtown The Priory Hotel The Westin Hotel - Downtown The Westin Hotel - Downtow The Wyndham Grand Hotel - Downtown

Cardello Parking Kail Parking Lenzner Transportation Pittsburgh Transportation Group Regency Transportation

Transportation and parking:

#### Other:

Rivers Casino - Pittsburgh

Carnegie Science Center Pittsburgh Sports League Root Sports Ross Park Mall/Simon Malls Stage AE

