

Camelot

Thorpe, Gail (GAMING)

From: Janet Torres <Janet.Torres@exec.ny.gov>
Sent: Thursday, November 07, 2013 4:50 PM
To: Thorpe, Gail (GAMING)
Cc: Liebman, Ben (CHAMBER)
Subject: RE: Gaming Commission Request for Partial MWBE Waiver for award of Market Research RFP

Dear Gail,

Based on the Gaming Commission's outline, I agree with the assessment made to grant a waiver. Please keep the executive chamber informed on any progress made by the awardee on related areas in which they may be able to pursue utilization if additional work is needed following the delivery of the Business Plan.

Regards,

Janet

*Janet Torres
Senior Policy Analyst
Office of Governor Andrew M. Cuomo
Executive Chamber
633 Third Avenue
38th Floor
NY, NY 10017
212-681-7753
Janet.torres@exec.ny.gov*

From: Thorpe, Gail (GAMING) [<mailto:Gail.Thorpe@gaming.ny.gov>]
Sent: Thursday, November 07, 2013 3:39 PM
To: Janet Torres
Cc: Ben Liebman
Subject: FW: Gaming Commission Request for Partial MWBE Waiver for award of Market Research RFP
Importance: High

Janet, please provide a status of your review of this request for waiver. I am pending award of a contract based on this review. Thank you.

From: Thorpe, Gail (GAMING)
Sent: Tuesday, November 05, 2013 2:17 PM
To: Torres, Janet (CHAMBER)
Cc: Liebman, Ben (CHAMBER); Gurney, Gardner (GAMING)
Subject: Gaming Commission Request for Partial MWBE Waiver for award of Market Research RFP
Importance: High

Janet, please consider our request for a partial waiver from MWBE participation for our award for Market Research for Alternative Approaches to Gaming in New York State. Our RFP set a goal of 10% participation by NYS certified Minority Owned Business Enterprises and 10% participation by NYS certified Women Owned Business Enterprises as sub-contractors in the proposed contract. The awardee has proposed a MWBE spend equal to approximately 8% of their Deliverable. Based on the short-term Deliverable period required under our contract, it is not feasible for the vendor to achieve higher MWBE participation.

The initial term under our contract will be 45 days following Election day (today) for research and completion of a Business Plan. The awardee has offered the services of two highly specialized consumer strategy groups for this period, which will achieve the 8% participation. Following the initial deliverable term, the contract will continue for a period of two years during which time the vendor may or may not be called upon to assist the Gaming Commission on an hourly or project basis. Therefore only the initial term has the potential for MWBE utilization at this time and the vendor has committed to this utilization as noted above. Further, the awardee has provided that they are contemplating several related areas in which they may be able to pursue utilization if additional work is needed following the delivery of the Business Plan. The Gaming Commission will monitor this usage as we utilize the services under the contract.

Based on this explanation we request that you grant a partial waiver from MWBE utilization and approve the transaction so that our transaction will move through to the next step in the approval process – State Operations. The initial review by budget was completed this morning and is now pending approval by State Operations. We assume that the transaction is now held between these approvals based on the MWBE review step. Thank you in advance for your review.

Gail P. Thorpe
New York State Gaming Commission
Supervisor Contract Administration
Gail.Thorpe@gaming.ny.gov
ph# 518-388-3329
fax# 518-388-3334

“Go confidently in the direction of your dreams. Live the life you have imagined.”
... Henry David Thoreau ...

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