



**REQUEST FOR APPLICATIONS
TO DEVELOP AND OPERATE
A GAMING FACILITY IN NEW YORK STATE**

**TEMPLATES FOR RFA EXHIBITS
VIII. A. 3., VIII. A. 4. AND VIII. B. 4.**

June 13, 2014

On April 23, 2014, the New York Gaming Facility Location Board published RFA Round 1 - Questions and Answers. In Question 310, an Applicant asked the Board if it would establish standardized templates that Applicants would complete for some or all of the information requested by certain Exhibits included in the RFA. In response, the Board indicated that it would provide templates to be populated by the Applicants for RFA Exhibits VIII. A. 3., VIII. A. 4. and VIII. B. 4.

The Board hereby releases three templates: one for each Exhibit VIII. A. 3, VIII. A. 4. and VIII. B. 4. Each of these RFA Exhibits requires the Applicant to provide information on a high-, average- and low- case basis in the form of an Microsoft Excel Workbook. Each Workbook itself consists of three worksheets – one worksheet for each the high-, average- and low- case basis.

While each template contains specific instructions to guide the Applicant on how to complete the respective template, below are general instructions applicable for each:

1. Applicants are required to submit information requested in the accompanying templates, in the format provided, for responses required by RFA Exhibits VIII. A. 3., VIII. A. 4. and VIII. B. 4.
2. For RFA Exhibit VIII. A. 3., in addition to completing the template, the Applicant must provide a copy of the full study requested by such Exhibit completed by an independent expert assessing the size of the potential gaming market for the proposed Gaming Facility and detailing the information required by Exhibit VIII. A. 3. The information provided in the template should be consistent with the information contained in the independent study.

3. For RFA Exhibit VIII. A. 4., in addition to completing the template, the Applicant must provide a detailed description of the assumptions upon which the pro-forma financial information is based. These assumptions may be provided at the end of each worksheet contained in the template.
4. For RFA Exhibit VIII. B. 4., in addition to completing the template, the Applicant must provide a copy of the full study requested by such Exhibit completed by an independent expert providing projections for all estimated State, county and local tax revenue detailing the information required by Exhibit VIII. B. 4. The information provided in the template shall be consistent with the information contained in the independent study.
5. Applicants are allowed to supplement the templates with additional information and references to other portions of their Application to the Board.
6. All data and information provided shall be supported with material assumptions, upon which the projections are based, as well as any documentary evidence, publications or studies that could support the assumptions.
7. Instructions and notes which are specific to the templates are contained within the relevant templates themselves.
8. When consolidated and totaled, the respective values in the various templates should be internally consistent.

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